



**NATIONAL GUARD BUREAU**  
OFFICE OF THE U.S. PROPERTY AND FICAL OFFICER FOR HAWAII  
91-1179 ENTERPRISE AVE, BLDG 117  
KAPOLEI, HAWAII 96707-2150

NGHI-PFO-PC

01 SEP 2016

**MEMORANDUM for RECORD**

**SUBJECT: Justification and Approval for Other than Full and Open Competition (FAR 6.302 & 6.303-2)**

1. References:

- a. FAR 6.302, Circumstances Permitting Other Than Full and Open Competition.
- b. FAR 6.303-2, Content.

2. Agency/Contracting Office: Hawaii Army National Guard, 3949 Diamond Head Road, Honolulu HI 96816-4495. USPFO, Purchasing & Contracting Division, 91-1179 Enterprise Ave., Kapolei, HI 96707-2150

3. Nature/Description of Action: Sole source justification for Oceanic Time Warner Cable (OTWC) phone/internet/cable services, 12 months.

4. Description of Supplies/Services: The following Army National Guard Recruiting Offices: Honolulu Storefront, MEPS, Kaneohe, Waimanalo, Waipahu and Kapolei, require cable, internet, and phone services by Field Recruiters, Guidance Counselor, and Recruit Sustainment Program to accomplish day-to-day duties. Oceanic Time Warner cable currently provides these services for all above offices.

5. Authority Cited: 10 U.S.C. 2304(c)(1), only one responsible source and no other supplies or services will satisfy agency requirements.

6. Unique Qualifications of Contractor: There is a current service in place with Oceanic Time Warner Cable at the above locations. It is currently being paid by GPC at a five month service rate. To continue using OTWC, would like to sole source this requirement to avoid removing current boxes, phones, etc. by using another source.

7. Solicitation of Offers: Reached out to Hawaiian Telcom, however, they could not provide the requested service in specific locations required (Honolulu Storefront). Oceanic is able to provide the service for all requested locations.

8. Determination of Anticipated Fair and Reasonable Price: Based off of previous contracts for Oceanic Time Warner Cable services, W912J6-14-P-0071 was priced for 4 locations 12 month service and installation charge at \$9,278.04. 912J6-14-P-0108 was priced for 5 months at 4

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locations for \$3,381.45. Determined services for 12 months for 6 locations at a rate of \$11,500 is fair and reasonable.

9. Result of Market Survey: Due to limited services providers in the local area, Oceanic Time Warner Cable was able to provide all of the requested services at all requested locations.

10. Supporting Facts: Each location is already supported by Oceanic Time Warner Cable. In order to keep the service uninterrupted, we would like to continue the service under a contract vehicle rather than by GPC.

11. Sources Expressing Interest: Hawaiian Telcom expressed interest in the services, however, was unable to provide the requested services at the Honolulu Storefront location.

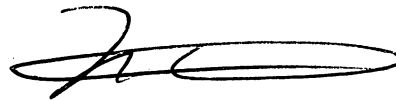
12. Barriers to Competition: Due to limited services providers in the local area, Oceanic Time Warner Cable was able to provide all of the requested services at all requested locations.

13. Based on the above information, I certify that this justification is accurate and complete to the best of my knowledge and belief.



MINDY KLASK  
A1C, HIANG  
Contract Specialist

APPROVED:



MANUEL LLANES  
MAJ, LG, HIARNG  
Supervisory Contracting Specialist